



International
Association of
**Insurance
Professionals**

San Diego Association
of Insurance Professionals

2016 California Council Meeting September 9-10 2016 - Registration Form

*The most precious jewels are not made of stone but of people.
Come celebrate the Pearls of Time with us- SDAIP 80 years young!*

Name	
Name for Badge	
Employer	
Mailing Address	
Phone Number	
Email address	
Designations (list only 3)	
Diet/ADA/Restrictions	

Ribbons (circle all that apply)

Delegate / Alternate	Young/New Professional	CPIW/CPIM	International Officer
Council Director	Gold Timer ***	DAE	Past Council Director
Local President	CWC Contestant	CLP	Past Regional Officer
First Timer (IAIP Members only)**	CIIP	Regional Vice President	Past International Officer

**First Timer is a member of IAIP of which this is their first time to attend a California Council Meeting

***Gold Time is a member 60 years of age or older that has attended at least 20 Council meetings

Registration Fee and Event Fees

Description	Cost	Quantity	Total Price
Early Registration-ends 7/20/16	\$125.00		
Standard Registration by 8/19/16	\$145.00		
Late Registration/Onsite Registration	\$165.00		
Non Member Registration	\$175.00		
Welcome Party-Guest Ticket	\$60.00		
Awards Luncheon-Guest Ticket	\$55.00		

Member registration: Includes your entry to the education classes on Friday, all conference events on Friday and Saturday.

Payment Methods:

Preferred- Mail check (include a copy fo your registration form) payable to "SDAIP" c/o Kathleen Shumate, 1111 Gale Street, Escondido, CA 92027
Paypal is available, if option is requested, service charge will apply- please contact Kathleen Shumate at kshumate2013@yahoo.com for information



2016 California Council Meeting Education Classes

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Education/Event Options

Select	Time	Class	Description
	1 pm to 3pm	What is in your Toolbox?	<p>Kim Cameron, CPIW, DAE, CLP</p> <p>Explore the tools that are available to you and your association as a member of IAIP. Kim will discuss in detail how to use specific "tools" from the IAIP Toolkit to retain, attract new members; engage the current membership as well as exploration of the leadership resources available. You will be able to use the tools for a particular purpose as a group- or use them as a personal set of resources, abilities, skills.</p>
	1pm to 3pm	CLP- Diversity	<p>Lauri Oakden, RWCS, CLP - Instructor</p> <p>Understand how to make diverse individuals works as a team and how failing to embrace diversity can also have serious legal costs for corporations.</p> <p>NOTE: Registrants for this program will need to order a Student Guide for the course on the IAIP National Site- and bring it to the class.</p>
	1pm to 3pm	Premium Financing	<p>Jari Sutton, CIC, CPCU, ARM - Instructor</p> <p>This 2 hour continuing education (CE) course presented by AFCO Premium Finance builds on close to six decades as the Premium Finance Industry Leader. You will learn the ins and outs of premium finance; learn how premium financing can benefit even financially stable clients; learn how to use premium financing as a key differentiator to win clients in a tough marketplace and learn about the risks to the agency and how to protect against liability.</p>



2016 CALIFORNIA COUNCIL CHARITY STAND UP FOR KIDS

We will be collecting the following items at our Council Meeting

Your generous donations are appreciated

Socks (children, teenagers, boys, girls) **HIGH DEMAND**

Underpants (children, teenagers, boys, girls) **HIGH DEMAND**

Small packs of Hand Wipes

Hand Sanitizer

Combs, small hair brushes, travel size toiletries

Will You StandUp For Kids?



The mission is to end the cycle of youth homelessness throughout the United States.

We do this, every day, in cities across America. We carry out our mission through our volunteers who go to the streets in order to find, stabilize and otherwise help homeless and street kids improve their lives.